

## **8 Compelling Reasons To Partner With "The Actualizer"**

### **1. 30+ Years of Diverse Real-World Experience**

Kendall C. Wright's expertise and experience come from working and serving in a wide variety of organizations. Kendall's unique **leadership profile** speaks to his competence and commitment to aid you in actualizing your organizational and personal goals.

### **2. X-Ray Learning – Getting Under the Surface**

Perhaps it's time to stop being distracted by the "symptoms" of skill outages and really delve into the root causes.

Remember how difficult it was to keep a beach ball underwater, the same is true organizationally – eventually, issues will re-surface – and no degree of placation will recapture your squandered productivity. Kendall C. Wright's "X-ray learning" leads to improved productivity, confidence, and competence.

### **3. Solution-Oriented**

The pathway to viable solutions is paved with accountability. Kendall will help your organization to rethink the dynamics of accountability, thereby allowing a smooth transition from a "buck-passing" culture to an expectation-surpassing culture.

### **4. Boost Productivity, Proficiency, and Profitability**

A highly skilled team might be thought of as a fine-tuned and well-oiled timepiece. But if that timepiece becomes mistuned or scantily lubricated, the resulting friction will rob the timepiece and its owner of optimum performance.

### **5. A Learning Experience, Not Just An Event**

Learning is a full-body experience. When "learners" are engaged and involved, the levels of enjoyment and retention go up dramatically. Kendall is masterful at pushing and pulling at the correct times to create the excitement and thinking space required for learning and integration.

### **6. An Investment In Improvement**

It's been said that the only thing worse than training employees and having them leave is not to train them and have them stay. Without investment, there can be no return.

### **7. Treat Your Organization to Something "Different"**

Prior to presenting for the National Association of Supply Managers, Kendall was out chatting with the group, getting to know them, and their challenges. One participant remarked, "We've never had a speaker come and sit with us, and ask us

about ourselves and our work. This is really different.” Your organization deserves an expert with a personal touch.

8. **100% Commitment to Education, Engagement, and Empowerment.**

If being self-actualized means having fun while providing a service to humanity, Kendall is the concept's personification. And it's contagious! Kendall makes this pledge – to deliver a professional, practical, and powerful message – while inviting participants to learn and grow at their pace. Your employees, members, or associates can't help but join him.